QUALIFICATIONS OF BRIAN NATWICK

Brian Natwick Staff Appraiser Natwick Appraisals Fargo, ND 58103 ND License Number: CG-21117 MN License Number: 40049709

Appraisal Education:

- Basic Appraisal Principles, October 25-28, 2006, Nashville, TN, Appraisal Institute
- Basic Appraisal Procedures, November 6-9, 2006, Chicago, IL, Appraisal Institute
- 15 Hour USPAP, Dec. 1-2, 2006, Baltimore, MD, Appraisal Institute
- Real Estate Finance, Statistics and Valuations, January 29-30, 2007, Las Vegas, NV, Appraisal Institute
- General Appraiser Income Approach 1, August 6-9, 2007, Chicago, IL, Appraisal Institute
- General Appraiser Market Analysis and Highest and Best Use, February 25-28, 2007, Chicago, IL, Appraisal Institute
- USPAP Update, March 18, 2008, Charleston, SC, Appraisal Institute
- General Appraiser Site Valuation and Cost Approach, September 22-25, 2008, Chicago, IL, Appraisal Institute
- General Appraiser Sales Comparison Approach, March 30-April, 2, 2009, Atlanta, GA, Appraisal Institute
- General Appraiser Income Approach II, April 26-29, 2010, Denver, CO, Appraisal Institute
- General Appraiser Report Writing and Case Studies, June 7-10, 2010, Denver, CO, Appraisal Institute
- Sales Comparison Valuation of Small Mixed Use Properties, July 27-28, 2010, Chicago, IL, Appraisal Institute
- Income Valuation of Small Mixed Use Properties, July 29-30, 2010, Chicago, IL, Appraisal Institute
- Sales Comparison Approach Seminar, January 24, 2011, Fargo, ND, ASFMRA
- Introduction to Appraisal Review, March 28-29, 2011, Denver, CO, ASFMRA
- Appraisal Review Under USPAP, March 30-April 1, 2011, Denver, CO, ASFMRA
- USPAP Update, January 23, 2012, Fargo, ND, ASFMRA
- Advanced Rural Case Studies, June 4-8, 2012, Denver, CO, ASFMRA
- Cost Estimating, January 28, 2014, Fargo, ND, ASFMRA
- USPAP Update, July 16, 2014, St. Paul, MN, Appraisal Institute
- Rural Case Studies 1, January 26, 2015, Fargo, ND, ASFMRA
- Key Issues of Grain Elevator Evaluations, January 27, 2015, Fargo, ND, ASFMRA
- Current Environmental Issues, January 25, 2016, Fargo, ND, ASFMA
- USPAP Update, January 26, 2016, Fargo, ND, ASFMRA
- Highest & Best Use Seminar, January 30, 2017, Fargo, ND ASFMRA
- Income Approach Applications, January 31, 2017, Fargo, ND ASFMRA
- Market Area and Industry Analysis, January 29, 2018, Fargo, ND ASFMRA
- 7-hour National USPAP Course, January 30, 2018, Fargo, ND, ASFMRA

- Valuing Rural America: The Complexities of data Analysis in a Low Volume, Non-Uniform World, January 28, 2019, Fargo, ND, ASFMRA
- Property Rights: Why Haven't I Heard This Before, January 29, 2019, Fargo, ND, ASFMRA
- The Valuation of Craft Breweries, May 8, 2019, Minneapolis, MN, Appraisal Institute Seminar

Education – Other:

B.S. in Agricultural Economics from North Dakota State University, 1986

Employment:

Natwick Appraisals, Staff Appraiser, January 2007 to Present Farm Service Agency, Staff Appraiser, January 2008 to April, 2017 Farm Service Agency, Agricultural Program Specialist, 1996 to 2007 Farm Service Agency, County Executive Director, 1986 to 1995

APPRAISAL EXPERIENCE:

- Commercial, Industrial, Farmland, and Residential Appraisal
- Review Appraisal
- Experience in the Appraisal of Ethanol Plants including Cellulosic Ethanol Facilities, Biodiesel Plants, Fertilizer Plants, Medical Offices, and Many Other Special Use Property Appraisals
- Market Analysis for Commercial, Industrial and Agricultural
- Subdivision Analysis